



Bell & Grant merge with Fraser & Hoyt to create leading Commercial Insurance brokerage in Atlantic Canada

HALIFAX, NS (November 28, 2013) – Bell & Grant Insurance Limited and Assurance Goguen Champlain will merge with Fraser & Hoyt Insurance (2011) Inc., it was announced today. The merger will create the leading Commercial Insurance brokerage in Atlantic Canada.

"We are very excited about the merger and what it means for our clients," said Phil Gaunce, president and CEO, Bell & Grant. "Combined, we will enjoy greater access to insurance markets, a greater depth of expertise across a variety of markets and sectors and the ability to serve our clients in both official languages. All of this results in better service and better solutions for our customers."

The merger is expected to take effect on January 1, 2014. The three firms will continue to operate under their existing titles, although employees in Fraser & Hoyt's Halifax office will relocate to a Bell & Grant office.

"In addition to being great news for our clients, this also presents exciting opportunities for our staff," said Bill Fraser, president and CEO, Fraser & Hoyt. "Not only will our employees have the benefit and security of being part of the leading Commercial Insurance brokerage in the region, the larger organization will also provide increased opportunities for growth and advancement."

About Bell & Grant

Based in Halifax, Bell & Grant Insurance Limited has 124 years of experience providing Commercial Insurance to businesses in the Atlantic Canada region. The company's continued success is rooted in truly understanding and partnering with its clients. Bell & Grant's employees leverage an in-depth knowledge of the industry to provide their clients with the best insurance solutions.

About Fraser & Hoyt

Fraser & Hoyt first opened its doors in 1915 in New Glasgow, Nova Scotia. Since then, the company has expanded to Halifax, Antigonish and Port Hawkesbury with a focus on commercial and institutional insurance. Throughout its 99 years, Fraser & Hoyt has operated on a foundation of expertise, client service and continuing education.

About Goguen Champlain

Goguen Champlain Insurance has operated in Moncton, New Brunswick, for 67 years and has a reputation for superior service delivery and the ability to adapt to even the most complex client operations. Its dynamic corporate philosophy drives employees to constantly reach new heights in their respective fields of expertise and exceed client expectations.

**For more information,
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